

# Hg factsheet as at 30 November 2022

## A leading global software and services investor

c. \$15 billion of software and services proceeds returned at 3.3x / 33% IRR.

**25+**

years of investing

**360+**

employees across London, Munich, New York, Paris & San Francisco

**170+**

Total no. Investments

**\$100bn+<sup>1</sup>**

aggregate EV

**\$55bn+**

funds under management

## Combined portfolio represents 2<sup>nd</sup> largest tech firm in Europe, with one of the fastest growth rates

**\$14bn+**

total revenue of our companies

**47**

platform investments

**90k+**

Portfolio employees

**+20%<sup>2</sup>**

Employee growth across the portfolio LTM

**+31%<sup>3</sup>**

Portfolio revenue growth LTM

**+27%<sup>3</sup>**

Portfolio EBITDA growth LTM

### 2022 platform investment activity<sup>4</sup> see page 4

**\$25bn+**

total deal EV

**8**

New platform investments

### Last 10yrs investment activity see page 4

**\$95bn+**

total platform deal EV

**84**

platform investments across software and services

**#1 Most Active Global Tech Acquirer 2021**

[AGC Tech PE Report](#)

**#3 largest private equity investor in Europe 2022**

[PEI300 Annual Ranking](#)

**#2 Most Active Global IT Investor in 2020**

[Pitchbook 2020 Annual Global League Tables](#)

**#1 most active UK PE investor 2021**

[Refinitiv European VC & PE Analysis 2021](#)

1 Adjusted to currency spot rates 2 Reported LTM Sep-22 3 These figures represent LTM Sep-22 sales and EBITDA growth of the top 20 investments held by HgCapital Trust plc (c.78% of the Hg portfolio), calculated on a weighted basis, based on the respective gross valuations of the underlying investments. HGT, whose shares are listed on the London Stock Exchange, gives private and institutional investors the opportunity to participate in all Hg's investments. 4 Includes all investments, some remain subject to closing

# 2022 investment activity\*

Platform	Investment*	Industry	Region
access	<ul style="list-style-type: none"> <li>Paycircle</li> <li>Access Group (platform)</li> <li>Rotaready</li> <li>ProspectSoft</li> <li>FastTrack</li> <li>DutySheet</li> <li>Caboodle</li> </ul>	<ul style="list-style-type: none"> <li>Pay360</li> <li>Procure Wizard Ireland</li> <li>Vincere</li> <li>Adam</li> <li>Bookboon Learning</li> <li>Reckon Accountants Group</li> <li>Fathom</li> </ul>	ERP & Payroll UK
argus	<ul style="list-style-type: none"> <li>Pipe Logix</li> </ul>	Capital Markets & Wealth Mgmt IT	UK
AUVESY-MDT	<ul style="list-style-type: none"> <li>MDT</li> </ul>	Automation & Engineering	Germany
AZETS	<ul style="list-style-type: none"> <li>Sandisons</li> <li>Tait Walker</li> <li>Karabingruppen</li> <li>Astala Isännöinti</li> </ul>	<ul style="list-style-type: none"> <li>DanAccount</li> <li>Inspire Accountants</li> <li>KMD Perspektiv</li> </ul>	Tax & Accounting UK
Bright	<ul style="list-style-type: none"> <li>Accountancy Manager</li> </ul>	Tax & Accounting	Rep of Ireland & UK
caseware	<ul style="list-style-type: none"> <li>Caseware Netherlands B.V.</li> </ul>	<ul style="list-style-type: none"> <li>Audicon</li> </ul>	Tax & Accounting Canada
The Citation Group	<ul style="list-style-type: none"> <li>SureFoot Solutions Ltd</li> <li>uCheck</li> </ul>	<ul style="list-style-type: none"> <li>Mitigate Cyber</li> <li>Best Practice</li> </ul>	Legal & Regulatory UK
Commify	<ul style="list-style-type: none"> <li>CDYNE Services</li> </ul>	Tech Services	UK
FE fundinfo	<ul style="list-style-type: none"> <li>Fundsquare</li> </ul>	<ul style="list-style-type: none"> <li>Fund360</li> </ul>	Capital Markets & Wealth Mgmt IT UK
F24	<ul style="list-style-type: none"> <li>SMSup</li> </ul>	<ul style="list-style-type: none"> <li>Business-DNA Solutions</li> </ul>	Tech Services Germany
GenII	<ul style="list-style-type: none"> <li>Update Capital</li> </ul>	Capital Markets & Wealth Mgmt IT	North America
Geomatikk	<ul style="list-style-type: none"> <li>MX Data</li> </ul>	<ul style="list-style-type: none"> <li>Micado AS</li> </ul>	Tech Services Nordics
GOSSLER, GOBERT & WOLTERS GRUPPE SINCE 1758	<ul style="list-style-type: none"> <li>BDJ</li> </ul>	Insurance	Germany
Howden Group Holdings	<ul style="list-style-type: none"> <li>Seasecure Group</li> <li>Théorème</li> <li>CRF Conseils</li> <li>Wallace McLean</li> <li>Nord Est Insurance Broker</li> <li>ASI</li> <li>Aston Lark</li> </ul>	<ul style="list-style-type: none"> <li>Born Consulting AG</li> <li>Assiteca</li> <li>TigerRisk</li> <li>SPF</li> <li>Aegis</li> <li>Tower S.p.A</li> </ul>	Insurance UK
Ideagen	<ul style="list-style-type: none"> <li>ProcessMAP</li> </ul>	<ul style="list-style-type: none"> <li>Ideagen (platform)</li> </ul>	Legal & Regulatory UK
IFS / WORKWAVE	<ul style="list-style-type: none"> <li>taskeasy</li> <li>IFS (platform)</li> </ul>	<ul style="list-style-type: none"> <li>Ultimo</li> </ul>	ERP & Payroll Europe
Intelrad Making a difference in healthcare	<ul style="list-style-type: none"> <li>PenRad Technologies, Inc.</li> </ul>	<ul style="list-style-type: none"> <li>Life Image</li> </ul>	Healthcare IT Canada
iIRIS	<ul style="list-style-type: none"> <li>myPay Solutions</li> <li>AccountantsWorld</li> </ul>	<ul style="list-style-type: none"> <li>Paycheck Plus</li> </ul>	Tax & Accounting UK

# 2022 investment activity\*

Platform	Investment*	Industry	Region
insightsoftware	<ul style="list-style-type: none"> <li>• Cubeware</li> <li>• Dundas</li> <li>• Legerity</li> <li>• Clausion</li> </ul>	ERP & Payroll	North America
LITERA	<ul style="list-style-type: none"> <li>• Micron Systems</li> <li>• Prosperoware</li> <li>• BigSquare</li> <li>• Lynch Marks</li> </ul>	Legal & Regulatory	North America
LucaNet <small>Simply intelligent.</small>	<ul style="list-style-type: none"> <li>• Seefo</li> <li>• Lucanet (platform)</li> </ul>	Tax & Accounting	Germany
LYNIATE	<ul style="list-style-type: none"> <li>• Lyniate (platform)</li> <li>• CareCom</li> </ul>	Healthcare IT	North America
MITRATECH	<ul style="list-style-type: none"> <li>• AssureHire</li> <li>• Qouvant</li> <li>• TalentReef</li> </ul>	Legal Tech	North America
norstella	<ul style="list-style-type: none"> <li>• Citeline</li> </ul>	Healthcare IT	North America
ProcessMAP	<ul style="list-style-type: none"> <li>• Ideagen</li> <li>• ProcessMap (platform)</li> </ul>	Legal & Regulatory	North America
septeo <small>COACHING &amp; DESIGN</small>	<ul style="list-style-type: none"> <li>• DP Logiciels</li> <li>• Intelligent Software</li> <li>• Ingenieo</li> <li>• Avelia</li> <li>• SoftOuest</li> <li>• Foederis</li> </ul>	Legal Tech	France
SOVOS	<ul style="list-style-type: none"> <li>• Escontech</li> <li>• TOC Biometrics</li> </ul>	Tax & Accounting	USA
team.blue	<ul style="list-style-type: none"> <li>• consentmanager</li> <li>• Raidboxes</li> <li>• iubenda</li> <li>• Leadinfo</li> <li>• team.blue (platform)</li> </ul>	Tech Services	Benelux, Nordics, Southern Europe
TrustQuay	<ul style="list-style-type: none"> <li>• TrustQuay (Platform)</li> <li>• Futu Trustee</li> </ul>	Capital Markets & Wealth Mgmt IT	UK
TRANSPOREON <small>transforming transportation</small>	<ul style="list-style-type: none"> <li>• Nexogen</li> <li>• Supply Stack</li> <li>• Tracks</li> </ul>	ERP & Payroll	Germany
waystone	<ul style="list-style-type: none"> <li>• T.Bailey Fund Services</li> <li>• Centaur</li> <li>• KB Associates</li> <li>• Waystone (platform)</li> </ul>	Legal & Regulatory	UK
VISMA	<ul style="list-style-type: none"> <li>• P8 Software</li> <li>• Datapas</li> <li>• OutSmart</li> <li>• Solidabis</li> <li>• Nordeca AS</li> <li>• OWS Finland</li> <li>• Inqom</li> <li>• ionProjects</li> <li>• Calipso</li> <li>• Bokio</li> <li>• Appical</li> <li>• Two-Many</li> <li>• Mandü</li> <li>• SmartTrackers</li> <li>• Intempus</li> <li>• Woffu</li> <li>• Rompslomp</li> <li>• House of Control</li> <li>• Flex Applications</li> <li>• mySupply</li> <li>• Teamleader</li> <li>• Sofus Døgndata</li> <li>• Smartpage</li> <li>• ActuIT</li> <li>• BokaMera</li> <li>• EnviDan Selvkost</li> <li>• Zilliz</li> <li>• Contagram</li> <li>• Nazca</li> <li>• Declarando</li> <li>• Lyanthe</li> <li>• Hybel.no</li> <li>• UHPO</li> </ul>	Tax & Accounting	Nordics, Benelux, Poland

# Over a decade of software and services transactions

Year invested total EV

Platform Investments only



\* Includes all announced investments, some remain subject to closing