

Hg factsheet

as at 31 December 2020

Europe's largest investor in software & services

c. \$13 billion of software and services proceeds returned at 2.9x / 34% IRR.

25+

years of investing

230+

employees across London, Munich & New York

170+

Total no. Investments

\$60bn+

aggregate EV

\$30bn+

funds under management

AA++

2019 and 2020 UNPRI rating

Combined portfolio represents 2nd largest tech firm in Europe, with the fastest growth

\$7.5bn

total revenue of our companies

37+

platform investments

35k+

Portfolio employees

+4%

LTM employee growth across the portfolio

+22%*

revenue growth across the portfolio

+31%*

EBITDA growth across the portfolio

2020 investment activity

see page 3

\$36bn

total deal EV

18

New platform investments

Last 10yrs investment activity

see page 3

\$66bn+

total platform deal EV

70

platform investments across software and services

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The most active European technology PE investor in 2019

[Pitchbook 2019 Annual Global League Tables](#)

2021 investment activity

Platform	Investment*	Industry	Region
access	<ul style="list-style-type: none"> • RESILIA Frontline security • My School Portal • Acteol • Ezitracker • HAS Technology 	ERP & Payroll	UK
AZETS	<ul style="list-style-type: none"> • Roffe Swayne 	Tax & Accounting	UK
FE fundinfo	<ul style="list-style-type: none"> • Center for Social and Sustainable Products AG (CSSP) 	Capital Markets & Wealth Mgmt IT	UK
GOSSELER, GOBERT & WOLTERS GRUPPE	<ul style="list-style-type: none"> • Gossler, Gobert & Wolters Gruppe 	Insurance	Germany
Howden Group Holdings	<ul style="list-style-type: none"> • A-Plan Group 	Insurance	UK
Intelerad	<ul style="list-style-type: none"> • LUMEDX 	Healthcare IT	North America
IRIS	<ul style="list-style-type: none"> • Staffology • Senta 	Tax & Accounting	UK
JTRelation	<ul style="list-style-type: none"> • Emineo • Miracle42 	Tech Services	Nordics
LITERA	<ul style="list-style-type: none"> • Foundation Software Group# • DocsCorp 	Healthcare IT	North America
MEDIFOX	<ul style="list-style-type: none"> • Töchter & Söhne Gesellschaft für digitale Helfer mbH. 	Healthcare IT	Germany
Prophix	<ul style="list-style-type: none"> • Prophix (platform) 	Tax & Accounting	North America
septeo	<ul style="list-style-type: none"> • Modelo 	Legal Tech	France
SOVOS	<ul style="list-style-type: none"> • Fit Sistemas 	Tax & Accounting	North America
TeamSystem®	<ul style="list-style-type: none"> • Software del Sol • Modefinance • Habble 	Tax & Accounting	Italy
team.blue	<ul style="list-style-type: none"> • Enartia 	Tech Services	Benelux, Nordics, Southern Europe
The Citation Group	<ul style="list-style-type: none"> • ELAS 	Legal & Regulatory	UK
Trackunit	<ul style="list-style-type: none"> • Trackunit (platform) 	Tech Services	Denmark
VISMA	<ul style="list-style-type: none"> • Outstanding24 • Brincr • TIMEmSYSTEM • IT Minds • Temponizer 	Tax & Accounting	Nordics, Benelux, Poland

A decade of software and services transactions

Year invested total EV

Platform Investments only



* Includes all investments | 2019 EV include Visma follow-on. 2020 EV include Visma, Access, follow-ons