

# Hg factsheet

as at 30 November 2020

## Europe's largest investor in software & services

c. \$12 billion of software and services proceeds returned at 2.9x / 34% IRR.

**25+**

years of investing

**200+**

employees across London, Munich & New York

**150+**

Total no. Investments

**\$50bn+**

aggregate EV

**\$30bn+**

funds under management

**AA++**

2019 and 2020 UNPRI rating

## Combined portfolio represents 2<sup>nd</sup> largest tech firm in Europe, with the fastest growth

**\$6.4bn**

total revenue of our companies

**30+**

platform investments

**35k+**

Portfolio employees

**+4%**

LTM employee growth across the portfolio

**+22%\***

revenue growth across the portfolio

**+29%\***

EBITDA growth across the portfolio

## 2020 investment activity

see page 3

**\$34bn**

total deal EV\*\*

**15**

New platform investments

## Last 10yrs investment activity

see page 3

**\$64bn+**

total platform deal EV

**67**

platform investments across software and services

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## The most active European technology PE investor in 2019

[Pitchbook 2019 Annual Global League Tables](#)

# 2020 investment activity as at 30 November 2020

Platform	Investment*	Industry	Region
access	<ul style="list-style-type: none"> <li>Mintsoft Ltd</li> <li>Core HR</li> <li>Webroster</li> <li>DPS Software</li> <li>eLearning For You</li> <li>Eclipse Legal Systems</li> <li>Access (platform)</li> <li>Unleashed Software</li> </ul>	ERP & Payroll	UK
ALLOCATE	<ul style="list-style-type: none"> <li>Selenity</li> </ul>	Healthcare IT	UK
argus	<ul style="list-style-type: none"> <li>Argus Media (platform)</li> <li>Agritel</li> </ul>	Capital Markets & Wealth Mgmt IT	UK
The Citation Group	<ul style="list-style-type: none"> <li>The Citation Group (platform)</li> <li>The Xact Group</li> </ul>	Legal & Compliance	UK
Commify	<ul style="list-style-type: none"> <li>2SMS</li> </ul>	Tech Services	UK
Evaluate	<ul style="list-style-type: none"> <li>Black Swan Analysis</li> <li>Evaluate (platform)</li> </ul>	Healthcare IT	UK
F24	<ul style="list-style-type: none"> <li>F24 (platform)</li> </ul>	Tech Services	Germany
Howden Group Holdings	<ul style="list-style-type: none"> <li>Hyperion (platform)</li> <li>A-Plan Group</li> <li>Safeonline</li> </ul>	Insurance	UK
Intelerad	<ul style="list-style-type: none"> <li>Intelerad (platform)</li> <li>Radius</li> </ul>	Healthcare IT	Canada
iIRIS	<ul style="list-style-type: none"> <li>iSAMS</li> </ul>	Tax & Accounting	UK
JTRelation	<ul style="list-style-type: none"> <li>Scott / Tiger</li> <li>C2IT</li> </ul>	Tech Services	Nordics
LITERA	<ul style="list-style-type: none"> <li>Bestpractix</li> <li>Best Authority / Levit &amp; James</li> </ul>	Legal & Compliance	USA
MEDIFOX	<ul style="list-style-type: none"> <li>DAN Produkte</li> </ul>	Healthcare IT	Germany
MITR/TECH	<ul style="list-style-type: none"> <li>CMPG Risk Solutions</li> <li>ClusterSeven Ltd.</li> <li>Tracker Corp</li> <li>Acuity ELM</li> <li>INSZoom</li> </ul>	Legal & Compliance	USA
P&I PURE HR	<ul style="list-style-type: none"> <li>P&amp;I (platform)</li> <li>OP&amp;V GmbH</li> </ul>	ERP & Payroll	Germany
silverfin	<ul style="list-style-type: none"> <li>Silverfin (platform)</li> </ul>	Capital Markets & Wealth Mgmt IT	Benelux
smartTrade	<ul style="list-style-type: none"> <li>smartTrade (platform)</li> </ul>	Fintech	France
SOVOS	<ul style="list-style-type: none"> <li>Taxweb</li> <li>Accordance</li> <li>Sovos (platform)</li> <li>Keane</li> </ul>	Tax & Accounting	USA
teamblue	<ul style="list-style-type: none"> <li>Natro</li> <li>SuperHosting</li> </ul>	Tech Services	Benelux, Nordics, Southern Europe
TRANSPOREON	<ul style="list-style-type: none"> <li>Sixfold</li> <li>Mercareon GmbH</li> <li>ControlPay</li> </ul>	ERP & Payroll	Germany
VISMA	<ul style="list-style-type: none"> <li>Visma (platform)</li> <li>Zetech</li> <li>Nmbers</li> <li>Specter</li> <li>Draftit AB</li> <li>1st Web</li> <li>DomaCare</li> <li>FirstAgenda</li> <li>Onguard</li> <li>Visionplanner</li> <li>Framsikt</li> <li>Conceptos</li> <li>Fenistra</li> <li>Jumis Pro</li> <li>Intradata</li> <li>Fabric.ai</li> <li>Yuki</li> <li>Codegarden</li> <li>Cash Software</li> <li>Paybyway</li> <li>Ditmer</li> </ul>	Tax & Accounting	Nordics, Benelux, Poland

\* Publicly disclosed transactions only, some transactions remain subject to closing.

# A decade of software and services transactions

Year invested total EV (as at 30 November 2020)

Platform Investments only



\* Includes all investments | 2019 EV include Visma follow-on. 2020 EV include Visma, Access, Sovos follow-ons