

Hg factsheet

as at 30 September 2020

Europe's largest investor in software & services

c. \$12 billion of software and services proceeds returned at 2.9x / 34% IRR.

25+

years of investing

200+

employees across London, Munich & New York

150+

Total no. Investments

\$47bn+

aggregate EV

\$30bn+

funds under management

AA++

2019 and 2020 UNPRI rating

Combined portfolio represents 3rd largest tech firm in Europe, with the fastest growth

\$4.5bn

total revenue of our companies

30+

platform investments

35k+

Portfolio employees

+3.6%

LTM organic employee growth across the portfolio (not including M&A activity)

+23%*

revenue growth across the portfolio

+27%*

EBITDA growth across the portfolio

2020 investment activity

see page 3

\$28bn

total deal EV**

13

New platform investments

Last 10yrs investment activity

see page 3

\$58bn+

total platform deal EV

65

platform investments across software and services

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The most active European technology PE investor in 2019

[Pitchbook 2019 Annual Global League Tables](#)

2020 investment activity as at 30 September 2020

Platform	Investment*	Industry	Region	
access	<ul style="list-style-type: none"> Mintsoft Ltd Core HR Webroster 	<ul style="list-style-type: none"> DPS Software eLearning For You Eclipse Legal Systems 	ERP & Payroll UK	
argus	<ul style="list-style-type: none"> Argus Media (platform) 	<ul style="list-style-type: none"> Agritel 	Capital Markets & Wealth Mgmt IT UK	
The Citation Group	<ul style="list-style-type: none"> The Citation Group (platform) The Xact Group 		Legal & Compliance UK	
Evaluate	<ul style="list-style-type: none"> Black Swan Analysis Evaluate (platform) 		Healthcare IT UK	
F24	<ul style="list-style-type: none"> F24 (platform) 		Tech Services Germany	
HYPERION INSURANCE GROUP	<ul style="list-style-type: none"> Hyperion (platform) A-Plan Group 		Insurance UK	
Intelerad	<ul style="list-style-type: none"> Intelerad (platform) Radius 		Healthcare IT Canada	
JTRelation	<ul style="list-style-type: none"> Scott / Tiger C2IT 		Tech Services Nordics	
LITERA	<ul style="list-style-type: none"> Bestpractix Best Authority / Levit & James 		Legal & Compliance USA	
MEDIFOX	<ul style="list-style-type: none"> DAN Produkte 		Healthcare IT Germany	
MITR/TECH	<ul style="list-style-type: none"> CMPG Risk Solutions ClusterSeven Ltd. 	<ul style="list-style-type: none"> Tracker Corp 	Legal & Compliance USA	
P&I PURE HR	<ul style="list-style-type: none"> P&I (platform) OP&V GmbH 		ERP & Payroll Germany	
silverfin	<ul style="list-style-type: none"> Silverfin (platform) 		Capital Markets & Wealth Mgmt IT Benelux	
smartTrade	<ul style="list-style-type: none"> smartTrade (platform) 		Fintech France	
SOVOS	<ul style="list-style-type: none"> Taxweb Accordance 	<ul style="list-style-type: none"> Sovos (platform) 	Tax & Accounting USA	
team.blue	<ul style="list-style-type: none"> Natro SuperHosting 		Tech Services Benelux, Nordics, Southern Europe	
TRANSPOREON	<ul style="list-style-type: none"> Sixfold Mercareon GmbH 	<ul style="list-style-type: none"> ControlPay 	ERP & Payroll Germany	
VISMA	<ul style="list-style-type: none"> Visma (platform) Zetech Nmbers Specter Draftit AB 1st Web 	<ul style="list-style-type: none"> FirstAgenda Onguard Visionplanner Framsikt Conceptos Fenistra 	<ul style="list-style-type: none"> Intradata Fabric.ai Yuki Codegarden Cash Software 	Tax & Accounting Nordics, Benelux, Poland

* Publicly disclosed transactions only, some transactions remain subject to closing.

A decade of software and services transactions

Year invested total EV (as at 30 September 2020)

Platform Investments only



* Includes an investment that has closed but confidential | 2019 EV include Visma follow-on. 2020 EV include Visma and Sovos follow-ons