

Hg January Highlights

Welcome to Hg's monthly digest, designed to keep you updated with news from Hg and our network of portfolio companies. The newsletter can also be found on our [website](#). If you would like to subscribe, please [email us](#).

Alternatively, follow us on [Twitter](#) and [LinkedIn](#)!



[team.blue: Bringing entrepreneurs together](#)

A true champion in digital services for professionals, team.blue is the result of entrepreneurial businesses from across Europe coming together to create something far more than the sum of its parts.

Comprised of Combell, Trans IP and Register, the new group helps companies get online and maintain their presence in 10 countries, with each element bringing their own valuable contributions.

[Watch our film](#)

Hg News



[Hg invests in Intelrad](#)

Intelrad is a leading global provider of medical imaging software and enterprise workflow solutions.

The transaction will reinforce Hg's focus on healthcare tech, with over \$1bn invested in the sector globally. Intelrad represents the 5th healthcare technology investment in Hg's current portfolio.

[Read more](#)



Hg Factsheet

Hg publishes a regularly updated factsheet covering Hg, its portfolio, its investment activity, and its long-term record.

We hope that you find it useful!

[Find it here](#)



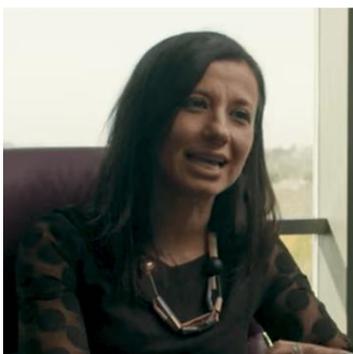
A look back at 2019

In 2019, we have reinforced Hg's focus and scale:

focus on the software and service universe and scale to ensure our reach, expertise and network goes broader and deeper than ever before.

[Visit our Year in Review](#)

Our Thinking



IRIS: inside one of the UK's most prolific business software providers

CEO Elona Mortimer-Zhika, COO David Lockie and CPO JF Sullivan discuss how thousands of businesses use IRIS to help them focus on their core operations.

[Watch the film; part of the Telegraph's 'Connecting for Growth' campaign.](#)



"It's not how fast you go into the corner..."

CHART OF THE MONTH:

Hg's Director of Research, David Toms, shows how SaaS business models have outstripped their licence counterparts since the last recession. [See the chart](#) or read David's insight:

["Software at the all-you-can-eat buffet"](#)

Portfolio News



Intelrad is Best in KLAS

Intelrad ranked #1 for PACS Asia/Oceania whilst Lyniate picked up #1 and #2 rankings in the Integration Engines category.

[Read more](#)



Mitr/tech acquires ClusterSeven

"With this acquisition, we're able to offer our clients the most comprehensive and truly end-to-end suite of solutions available today in the risk and compliance management segment."

[Read more](#)



Sovos celebrates 40 years

In 1979, two visionaries sat at a kitchen table in suburban Massachusetts and brainstormed how to apply technology to the challenge of calculating sales tax rates....

[Read more](#)



Medifox merges with DAN Produkte

Together, MediFox and DAN have a 55-year history of setting new standards in product innovation and customer service across the care sector. [Read more](#)



Visma acquires Circle Software

Circle is one of the leading public sector software development and implementation experts in the Netherlands, specialising in case management and collaboration solutions.

This acquisition will strengthen Visma's position within eGovernment targeted segments in the Netherlands. [Read more](#)



Richard Hanscott new Commify CEO

Coming from his role as CEO of Yell, Richard spent 13 years in the mobile industry with NEC and Orange, delivering growth in both consumer and B2B markets.

"I look forward to leading the business during this next phase of technology innovation and growth, while also delivering ever more value for our customers." [Read more](#)
