

Hg November Highlights

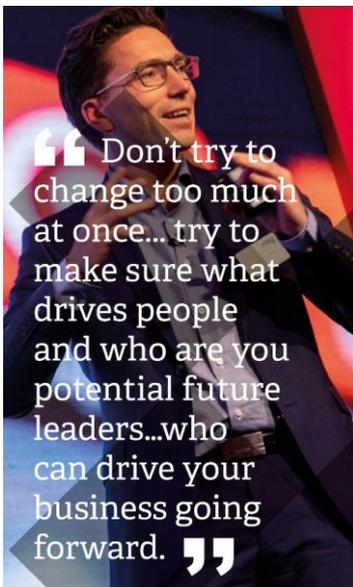
Welcome to Hg's monthly digest, designed to keep you updated with news from Hg and our network of portfolio companies. The newsletter can also be found on our [website](#). If you would like to subscribe, please [email us](#).

Alternatively, follow us on [Twitter](#) and [LinkedIn](#)!

[Building connections in Healthcare](#)

"Interoperability is one of the key strategic themes in healthcare today. Everyone is talking about it, and everyone needs to deliver it."

Hg's [David Issott](#) and [Phillippe Houssiau](#) discuss how interoperability helps to join up separate healthcare systems to improve patient outcomes. [Watch our film](#)



[Holding on to your entrepreneurial spirit](#)

Jonas Dhaenens founded his first business, Combell, as a teenager and has worked alongside Hg for many years, leading to the creation of team.blue, a European hosting group with over 2 million customers.

In Hg's latest 'View from the Top' interview, [Elizabeth Wallace](#) asks Jonas, how do you maintain the entrepreneurial spirit?

[Watch the interview](#)



Hg & team.blue win Best PE Growth Capital Deal

The Belgian M&A Awards score each deal on rationality, entrepreneurship, complexity, vision, timing, process and the impact on the company itself, the direct stakeholders and society. [Read more](#)



Hg is certified carbon neutral

We strive to lead by example and are actively working with our portfolio companies to raise awareness on climate change risks, carbon emission and energy efficiency.

Take a look at the [2019 Carbon Footprint Report](#) here



Nic Humphries one of PE's 50 Most Influential

The second annual list of the 50 Most Influential in European PE is Private Equity News' pick of the top dealmakers, investors, business leaders and advisers shaping the European market today. [See the list](#)



Hg Factsheet

Hg will publish a regular factsheet covering Hg, its portfolio, its investment activity, and its long-term record.

We hope that you find it useful! [Find it here](#)

Our Thinking



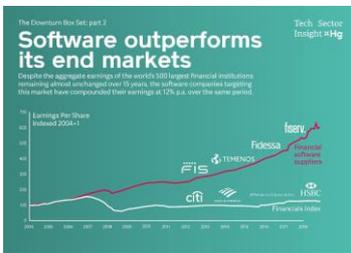
Hg Insight: Competitive Edge through Employee Engagement

Hg's CEO & Chair Forum covered many topics but one key message was brought by Andy Bamford of BrandPointZero, "An engaged workforce gives you a competitive edge that cannot be emulated." [Watch the film](#)



Focus on what else PE can bring to a business

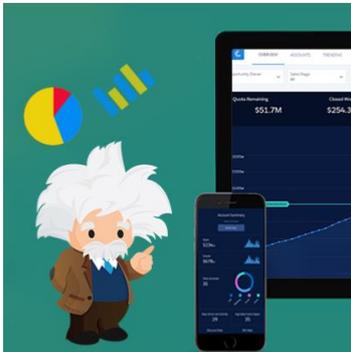
"We try to work out the nature of the person that we are working with and complement that individual." [David Issott](#) spoke to Stonehage Fleming's Meiping Yap at their annual Family Investment Conference. [Read more](#)



Software outperforms its end markets

CHART OF THE MONTH:

Hg's Director of Research, David Toms, shows that despite the unchanged earnings of the 500 largest financial institutions, the software companies targeting them have soared. [See the chart](#) or read David's insight: "[Software at the all-you-can-eat buffet](#)"



Does Salesforce's auto-AI live up to the hype?

Hg's [James Elmore](#) asks, "Is there a way to deploy AI in your organisation today quickly and easily? Is there a single, easy-to-use platform which can clean data, perform transformations, build a machine learning model as well as visualise outputs, without drawing in too much company resource? 'Yes' according to [Salesforce.com](#)"

[Read the blog](#)

Portfolio News



Brightpay is 'Payroll Software of the Year 2019

Congratulations to the company in their success at the recent ICB Luca Awards! [Read more](#)



Access acquires People HR & Payroll Service Company

"The addition of these two strategic acquisitions further enhances our presence in the HR and Payroll solutions market particularly in the small to medium market." [Read more](#)



Stephan Siber is new Transporeon CEO

"Transporeon has undergone a remarkable development, thanks also to its strong investors. ...I'm therefore delighted to be able to play a part in driving the future growth of the company." [Read more](#)



Visma acquires OneStop and Inyett

OneStop reporting allows customers to tailor reports and immediately access relevant data. Inyett provides a safer and more secure business environment by automating the checks on payments and suppliers, and warning of errors, risks and fraud in organisations' payments. [Read more](#)