

Hg April Highlights

Welcome to Hg's monthly digest, designed to keep you updated with news from Hg and our network of portfolio companies. The newsletter can also be found on our [website](#). If you would like to subscribe, please [email us](#).

Alternatively, follow us on [Twitter](#) and [LinkedIn](#)!



Customer Centricity in Insurance

In our latest Hg Insight, Andrew Land discusses how technology is driving insurance brokers and underwriters to build more customer-centric business models, featuring a case study on Hg's data transformation project with A-Plan Insurance. [Watch our film](#)

Hg News



Hg invests in Litera Microsystems

Litera is a Chicago-based document lifecycle solutions provider for the legal and life sciences industries worldwide. It will be Hg's sixth legal and compliance business in the current portfolio.

[Read more](#)



Hg named Pan-European House of the Year

The Private Equity Awards, sponsored by Real Deals, have given the nod to Hg for the second year running. [Read more](#)



Hg purchases Cinven stake in Visma

"We are proud to have been by Øystein and Visma's side every step of the way on this exciting journey for the last 13 years and many more in the future." [Read more](#)

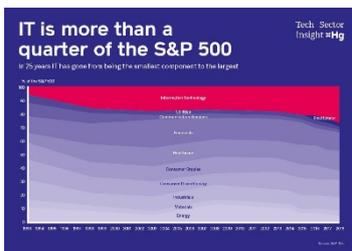
Our Thinking



Hg's Approach to Responsible Investment

Caroline Löfgren presents our 2018 report and explains how responsible investing means growing sustainable businesses which are great employers and good corporate citizens.

[Watch our film](#)



IT is more than a quarter of the S&P 500

CHART OF THE MONTH:

Hg's Director of Research, David Toms, shows that the last 25 years has seen IT's rise to prominence. [See the chart](#)



Hg Forum: Building the Revenue Engine

Our Sales & Marketing forum saw over 100 execs from across the portfolio discuss how to interlock sales & marketing teams, processes and data tech to optimise a business' revenue engine. Keynote speech from Aaron Ross, author of 'Predictable Revenue'. [Watch our film](#)

Portfolio News



Sovos CEO is Entrepreneur of the Year Semifinalist

Congratulations to Andrew Hovancik, CEO at Sovos, who placed in the EY Entrepreneur Of The Year 2019 New England Awards program. [Read more](#)



IT Relation's health challenge

The company has challenged 78 employees to take their mental and physical health to whole new heights, through health project 'SUPER(SUND)HELT 2019'. [Read more](#)



Scott-Moncrieff joins Campbell Dallas

Scott-Moncrieff, Scotland's longest established accountancy firm, is to join forces with Campbell Dallas to become part of the fast-growing CogitalGroup. [Read more](#)



Citation CEO interviewed by Manchester Evening News

"When a client calls, they won't get a junior person learning the ropes, they will get an experienced person who knows absolutely everything about their field." [Read more](#)



IRIS acquires Hosted Accountants

"With 21,000 UK accountants, IRIS and Hosted Accountants are in an excellent position to support firms who wish to outsource their software hosting." Kevin Dady, CEO of IRIS. [Read more](#)



Access acquires Unicorn

This acquisition, in conjunction with the recent acquisition of Riliance, will establish the Access Digital Learning & Compliance Division and further enhances the portfolio of solutions available to all customers through Access Workspace. [Read more](#)