

## October highlights



### Hg October Highlights

Welcome to Hg's monthly digest, designed to keep you updated with news from Hg and our network of portfolio companies. The newsletter can also be found on our [website](#). If you would like to subscribe, please [email us](#).

Alternatively, follow us on [Twitter](#) and [LinkedIn](#)!



#### [The Digital Transformation of Tax](#)

Our tax software team look into how governments are disrupting centuries-old practices and creating a new software megatrend. [Read more](#)

#### Hg News



#### [Hg announces final closing of Hg Saturn 1 Fund at £1.5bn](#)

"The secular growth of the software industry is one of the most important and persistent features of the modern economy."

[Read more](#)



#### [Rhapsody launches as independent company](#)

"Rhapsody is already embedded across the healthcare continuum, and we are uniquely positioned to play a vital role in taking data interoperability to a whole new level of accessibility, security, and utility." [Read more](#)

#### Our Thinking



#### [Sales + Marketing Mid-Year Forum 2018](#)

This forum saw a group of 90 sales & marketing professionals take a deep dive into the cross-sell operational framework derived from the Hg portfolio and external experts. [Read more](#)



## Hg's Matthew Brockman addresses the BVCA Summit

Matthew's talk covered "Defining a strategy and managing across stages". [Read more](#)



## Pricing Forum 2018

Aligning pricing with proposition was the theme of Hg's 2018 Pricing Forum. Over 70 professionals from across Hg's portfolio came together to share best practices on how to achieve fair value on pricing and proposition. [Read more](#)

### Portfolio News

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## Access acquires iCareHealth

"With the acquisition of iCareHealth, we further extend our service provision in areas such as clinical case management and pharmacy-integrated electronic medication administration records." [Read more](#)



## Hg hosts Trace One's Exec Club

Trace One holds a program of business education and networking events across Europe and the USA with the aim of bringing together like-minded people to share their Private Label experiences. [Watch the film](#)



## Visma acquires Számlázz

Számlázz.hu is one of Hungary's fastest growing providers of cloud invoicing solutions with over 100,000 customers and 20 employees based in Budapest. [Read more](#)



## Access acquires Microdec

"We are excited to welcome Microdec into the Access family and look forward to deepening our relationship with Microdec customers over coming months and years and further supporting their business." [Read more](#)

